

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 05891 252221Z

63

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-07

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 CAB-05 DODE-00 DOTE-00

FAA-00 SS-15 NSC-05 L-03 /094 W
----- 069252

P 252130Z AUG 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC PRIORITY 7794

UNCLAS LA PAZ 5891

E.O. 11652: N/A

TAGS: EFIN, EAIR, BL

SUBJ: LAB PRESIDENT TO VISIT EXIM

REF: LA PAZ 5395

1. MARIO PATINO, PRESIDENT LLOYD AEREO BOLIVIANO (LAB), ADVISED EMBOFFS AUGUST 25 HE PLANNING MEET WITH EXIM BANK OFFICIALS IN WASHINGTON AUGUST 26 TO DISCUSS FINANCING BOEING 727-200. HE WILL BRING WITH HIM TRAFFIC PROJECTIONS AND FINANCIAL DATA. HE SAID TRAFFIC PROJECTED TO INCREASE AT 22 PERCENT ANNUAL RATE BUT INCOME PROJECTIONS BASED ON 10 PERCENT INCREASE. ACCORDING TO ACCOUNTING REPORT FOR 1974 GIVEN TO EMBASSY, LAB MADE NET PROFIT OF US\$ 1.04 MILLION ON OPERATING INCOMES OF US\$ 11.78 MILLION IN 1974. LAB'S BALANCE SHEETS FOR JANUARY AND FEBRUARY (LATEST MONTHS AVAILABLE) SHOWED SIGNIFICANTLY GREATER PROFIT AIDED BY FARE HIKE ALLOWED BY GOB IN EARLY JANUARY. FARE INCREASE, WHICH WAS PERMITTED EVEN THOUGH GOVERNMENT HAD JUST FROZEN ALL OTHER PUBLIC SERVICE PRICES, SHOWS GOB COMMITMENT TO LAB'S FINANCIAL STRENGTH.

2. WE UNDERSTAND FIRST NATIONAL CITIBANK OF NEW YORK INTERESTED IN FINANCING 45 PERCENT OF 727-200. LOCAL
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LA PAZ 05891 252221Z

CITIBANK BRANCH ASSISTANT MANAGER ADVISED EMBASSY THAT

BRANCH HERE MIGHT ALSO BE INTERESTED IN PARTICIPATING
IN FINANCING BUT COULD NOT GO BEYOND SEVEN-YEAR PERIOD.

3. PATINO CARRYING WITH HIM JUST COMPLETED STUDY WHICH BY
TRAFFIC AND CASH FLOW ANALYSIS MAKES CASES FOR PURCHASE
OF NEW 727-200. EMBASSY HAS JUST RECEIVED DOCUMENT AND
HAS NOT ANALYZED IT IN DETAIL, BUT IT SEEMS HIGHLY PLAUSIBLE
TO DEGREE PROJECTIONS BASED ON INCREASED TRAFFIC ON LAB'S
DOMESTIC TRUNK ROUTES AND INTERNATIONAL ROUTES, ESPECIALLY
NEW MIAMI-PANAMA-SANTA CRUZ CONNECTION.
PARKER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT, PROCUREMENT, LOANS, VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 25 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LAPAZ05891
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750294-0053
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750822/aaaaasvo.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 LA PAZ 5395
Review Action: RELEASED, APPROVED
Review Authority: hartledg
Review Comment: n/a
Review Content Flags:
Review Date: 14 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 FEB 2003 by ReddocGW>; APPROVED <27 JAN 2004 by hartledg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: LAB PRESIDENT TO VISIT EXIM
TAGS: EFIN, EAIR, BL, LAB, XMB, (PATINO, MARIO)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006